

## Clayton Gravatt Regional Vice President – Nebraska, Kansas, Missouri Joined MIAA in 2020



As Regional Vice President of The Midwest Insurance Agency Alliance (MIAA), Clayton Gravatt is responsible for overall business development, membership service, and insurance company relations for all MIAA member agencies in his tri-state territory. He works closely with MIAA's Agency Development Field Specialists as a resource for agency start-up challenges, increasing commercial lines premium, the use of technology, as well as new business and retention strategies.

Clayton comes to MIAA with a 16-year history in business, business sales and sales management in the property & casualty insurance industry. He was an agency owner with Farm Bureau for several years. He has also held positions as an agent and district sales manager for Farm Bureau and Farmers Insurance.

Clayton earned his Bachelor of Science in Business Education from the University of Nebraska, Lincoln. He is licensed in P&C, Life/Health, and holds security licenses: Series 6, Series 63, and Series 26 in Nebraska, Iowa, Kansas, Arizona and South Dakota.